



茂迪

股票代碼: 6244 TWO
2023年第三季法人說明會

2023年11月8日

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Safe Harbor Notice

Except for statements in respect of historical matters, the statements in this presentation are “forward-looking statements”. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Motech Industries, Inc. (Motech) to be materially different from any future such matters implied by such forward-looking statements. Investors are cautioned that actual events and results could differ materially from these statements as a result of a variety of factors, including conditions in the overall market and economy, acceptance and demand for products, and technological and development risks.

The financial statements included were prepared and published in accordance with IFRS as issued by the IASB

The financial forecasts and forward-looking statements in this release reflect the current belief of Motech as of the date of this release and Motech undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date.



營運績效與財務表現



合併損益表-單季

(單位：新台幣百萬元)

	3Q'23		2Q'23		QoQ	3Q'22		YoY
銷貨淨額	955	100.0%	827	100.0%	15.4%	1,388	100.0%	-31.2%
營業成本	805	84.4%	717	86.7%	12.4%	1,197	86.3%	-32.7%
營業毛利	149	15.6%	110	13.3%	35.3%	191	13.7%	-21.8%
營業費用	79	8.3%	96	11.6%	-17.0%	108	7.8%	-26.7%
營業淨利	70	7.3%	15	1.8%	376.7%	83	5.9%	-15.4%
業外收入	10	1.1%	11	1.4%	-7.8%	18	1.3%	-41.0%
稅前淨利	80	8.4%	26	3.1%	209.6%	100	7.2%	-19.9%
本期淨利	78	8.1%	24	2.9%	218.8%	97	7.0%	-19.6%
隸屬於母公司業主之本期淨利	76	8.0%	23	2.7%	234.3%	94	6.8%	-19.3%
基本每股盈餘(註)	0.20		0.06		233.3%	0.25		-20.0%

(註)計算基本每股盈餘之當年度加權平均流通在外股數，3Q'23及2Q'23皆為387百萬股，3Q'22為376百萬股。

Financial Performance

合併損益表-累計

(單位：新台幣百萬元)

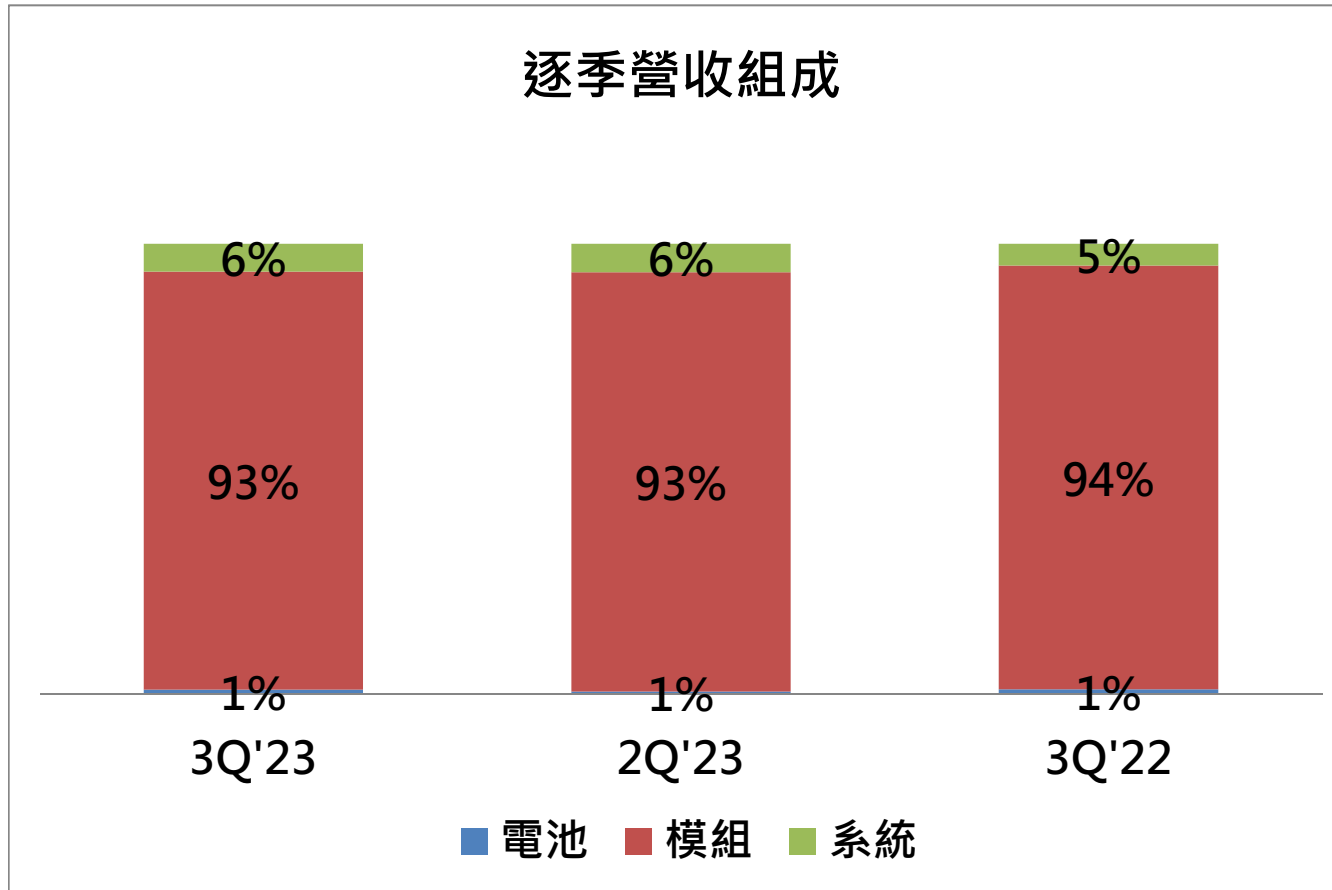
	1Q'23-3Q'23		1Q'22-3Q'22		YoY
銷貨淨額	3,136	100.0%	3,650	100.0%	-14.1%
營業成本	2,622	83.6%	3,236	88.7%	-19.0%
營業毛利	514	16.4%	413	11.3%	24.3%
營業費用	270	8.6%	260	7.1%	4.1%
營業淨利	244	7.8%	154	4.2%	58.5%
業外收入	21	0.7%	50	1.4%	-59.4%
稅前淨利	264	8.4%	204	5.6%	29.4%
本期淨利	260	8.3%	199	5.5%	30.5%
隸屬於母公司業主之本期淨利	255	8.1%	194	5.3%	31.4%
基本每股盈餘(註)	0.66		0.54		22.2%

(註)計算基本每股盈餘之當年度加權平均流通在外股數，3Q'23為387百萬股，3Q'22為376百萬股。

Financial Performance

營收組成

- 響應台灣政府綠能政策，2017年成立電力子公司專營下游電力系統開發業務。
- 自2018年起逐步實施精實計畫，調整產能規模，主攻利基產品，不再追求規模擴大。



Market and Company Update

合併資產負債表

(單位：新台幣百萬元)

	3Q'23	2Q'23	QoQ	3Q'22
現金及約當現金	2,174	2,758	-21.2%	2,797
存貨	770	891	-13.6%	1,196
不動產、廠房及設備	3,217	3,048	5.6%	2,799
資產總額	8,682	9,108	-4.7%	9,652
短期借款(註)	262	212	23.4%	499
長期借款	2,074	2,123	-2.3%	1,992
負債總額	4,266	4,806	-11.3%	5,379
權益總額	4,417	4,301	2.7%	4,274
總負債/總資產比率	49.1%	52.8%		55.7%
應收帳款收現天數	33	34		37
存貨週轉天數	87	94		101

(註)短期借款係包含短借、應付短期票券及一年內到期長期負債。

Financial Performance

營運及市場策略

- 力推高利基之N型TOPCon產品
- 拓展太陽能電廠建置及發電量
- 漁電共生異業結合





MOve the Future

Thanks for your attention

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Capture the Sun

For a brighter future, a jar of solar energy a day keeps the pollution away - think **MOTECH**.

